

Coeur d'Alene Public Schools



Request for Proposals

IP Surveillance System-IP Cameras, Video Management System, Installation & Configuration and Servers & Storage

RFP Release Date: January 16, 2024

Bidder Questions Due: February 6, 2024 , 5:00 p.m. PST

Proposals Due: February 13, 2024, 2:00 p.m. PST

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REQUEST FOR PROPOSALS

IP Surveillance System

Proposal Deadline: February 13, 2024, 2:00 p.m. PST

1. INTRODUCTION AND GENERAL CONDITIONS

Coeur d'Alene School District 271 (the "District") is seeking proposals from qualified service providers for an IP Surveillance System, to include IP Cameras, a Video Management System, optional configuration and installation, as well as optional storage and servers, specified in Section 3. The District will accept proposals at the District Administrative Center, 1400 North Northwood Center Court, Coeur d'Alene, Idaho, 83814, on or before 2:00 p.m. Pacific Standard Time (PST) on February 13, 2024. Proposals will be opened at the District Administrative Center at 2 p.m. PST on February 13, 2024. All interested individuals are invited to attend.

PARTICIPATION IN THE BIDDING PROCESS BY QUALIFIED PARTIES SHALL BE DEEMED ACKNOWLEDGEMENT OF RECEIPT OF THE PROCESS AND BIDDING REQUIREMENTS DETAILED HEREIN. THE CONDITIONS AND REQUIREMENTS SET FORTH HEREIN CONTAIN THE ENTIRE TERMS OF THE REQUEST FOR PROPOSAL (RFP). ANY AND ALL CHANGES OR ADDITIONS TO THESE SPECIFICATIONS ARE VALID ONLY IF THEY ARE INSERTED INTO THE RFP BY A WRITTEN AMENDMENT AND POSTED TO THE DISTRICT WEBSITE CDASCHOOLS.ORG UNDER [PUBLIC NOTICES - BIDS AND PROPOSALS](#).

2. PROCESS INSTRUCTIONS

2.1 INTENTION

It is the intent of the District to contract with a qualified Bidder for an IP Surveillance System, to include IP Cameras, a Video Management System, for a five (5) year license, as well as optional configuration and installation, and optional storage and servers, at the District's discretion. To be responsive, Bidders must comply with all District bidding procedures and proposal specifications and requirements as set forth herein. If two (2) qualified responsive Bidders provide the same lowest Total Proposal Cost, the District may select the Successful Bidder at its sole and absolute discretion.

2.2 BIDDER QUALIFICATIONS

Only proposals that comply with all District bidding procedures and specification requirements as set forth herein will be considered. The Successful Bidder must meet or exceed all minimum RFP qualification requirements.

Bidders must be manufacturer authorized resellers of the equipment proposed, and should include documentation showing their authorization in their proposal. **Proposals received from bidders not authorized to resell the equipment quoted shall be considered nonresponsive.**

2.3 BIDDER SECURITY

As required by [Idaho Code 67-2806 \(2\)\(d\)](#), all proposals shall contain one of the following forms of Bidder Security in an amount equal to 5% of the Bidder's Proposed Cost for IP Cameras (If only proposing Servers & Storage, then Bidder may only include 5% of the Servers & Storage proposal):

- A. Cashier's check made payable to Coeur d'Alene School District 271;
- B. Certified check made payable to Coeur d'Alene School District 271; or
- C. Bidder's bond executed by a qualified surety company, made payable to Coeur d'Alene School District 271.

Proposals that do not contain the Bidder's security shall be considered non responsive. If the selected Contractor fails to execute the Contract, its Bidder Security amount shall be forfeited to the District. The selected Contractor's Bidder Security will be returned to the Contractor upon successful completion of the Contract or at an earlier time determined solely by the District. Bidder Security checks provided to the District by any Bidder who is not awarded the Contract will be returned to the Bidder. Said checks will be sent to Bidders via certified U.S. mail with return receipt no later than five (5) business days after the Notice of Award is issued to the successful Contractor.

2.4 PROPOSAL QUOTATION

Proposals must be submitted on the Proposal and Contract Form contained herein. Proposal price estimates shall include new (not used) materials, licensing, permits (if applicable), and all handling, preparation, delivery, installation costs (FOB: destination), and any other associated costs required to complete the Contract according to proposal specifications. Prices quoted by Bidders shall reflect the District's tax-exempt status.

All proposals submitted must provide, at a minimum, all requested information in this RFP.

Incomplete proposals shall be cause for rejection or elimination from the selection process.

Each Bidder's response will be reviewed prior to formal evaluation to determine whether the RFP is complete. All information in a Bidder's RFP should be organized as indicated in the proposal specifications. The District reserves the right to eliminate from further consideration any proposal deemed to be substantially or materially unresponsive to the request for information contained in this section.

2.5 EXCEPTIONS/VARIANCES

All exceptions or variances to the proposal specifications must be clearly noted in writing by the Bidder on the Proposal Response Exception Form (see Page 15). Failure to do so is cause to reject a proposal. Specific brand names may be given as examples of quality. Bidders should be authorized users or resellers of any equipment proposed.

2.6 PROPOSAL CHANGES OR WITHDRAWAL

All changes and/or erasures shall be made before the designated proposal opening date and time and initialed by the Bidder's authorized representative. Proposals may not be withdrawn after the time set in the notice for opening proposals.

2.7 PROPOSAL DELIVERY

Each Bidder must provide two (2) versions of their proposal - one (1) original hard copy and one (1) electronic copy on a USB flash drive. **Proposals will not be accepted via email or fax.**

Envelopes containing proposals shall be clearly labeled "SEALED PROPOSAL - IP Surveillance System" and delivered to the District by mail or in-person to the contact below. All proposals are deemed final upon receipt by the District.

Marianne Southwick, Clerk of the Board
Coeur d'Alene School District 271
1400 N. Northwood Center Court
Coeur d'Alene, Idaho 83814

2.8 ANTICIPATED TIMELINE

RFP Issued	January 16, 2024
Deadline for Questions	February 6, 2024, 5:00 p.m., P.S.T.
Deadline to Submit Proposals	February 13, 2024, 2:00 p.m., P.S.T.
Evaluation of Proposals	February 14-21, 2024
Selection of Finalists (if needed)	February 21, 2024
Vendor Demos (if needed)	February 26-29, 2024
Board Review of Proposal	March 11 2024, Board of Trustees Meeting
Proposal Results Notification/ Tentative Notice of Proposal Award	March 12, 2024
7-Day Waiting Period Per ID Code	March 13-20, 2024
Notice of Award	March 21, 2024
Delivery of Service May Begin	April 1, 2024
Optional Installation & Configuration May Begin	June 12, 2024
Project Completion	August 15, 2024

2.9 QUESTIONS

Bidder questions must be submitted by email to the contact below by February 6, 2024 at 5:00 p.m. PST:

Thomas Gandy, Safety & Security Coordinator
Coeur d'Alene School District 271
Email: thomas.gandy@cdaschools.org

It is the District's practice to provide questions and answers to all interested Bidders via the district's website, [cdaschools.org](https://www.cdaschools.org), under About Us > Public Notice > Bids and Proposals, <https://www.cdaschools.org/domain/1113> after the deadline for questions has passed. Any and all changes or additions to these specifications are valid only if they are posted with the RFP by written amendment to the district website [cdaschools.org](https://www.cdaschools.org) under Bids and Proposals.

Following the official opening of proposals, written requests for further explanation or clarification of submitted proposal items may be sent to any Bidder by the District's Safety & Security Coordinator. Individual questions will be sent only to the Bidder expected to answer. Bidder responses/answers shall be submitted in writing, signed by the Bidder's contact officer, and returned to the Safety & Security Coordinator within three (3) business days of receipt of the

questions. Bidder's written answers will become part of the Bidder's Proposal.

3. SPECIFICATIONS/SCOPE OF WORK

3.1 CURRENT ENVIRONMENT

Coeur d'Alene Public Schools has 17 schools, with an additional 5 locations for non instructional facilities such as administrative offices, Transportation, Maintenance, Food Service, as well as an early childhood learning center. Since 2013, the District has utilized ExacqVision Windows Server 2019 Virtual Machines (VMs) for each building, utilizing Arecont cameras, recording to centralized storage at the District's main data center. District policy requires at least 10 days of video footage to be stored. Current video footage is stored on NetApp E2860 storage controller shelf, with approximately 220 TB for video footage, at 10 fps. Over time as cameras have failed, they have been replaced mostly with current Vivotek model cameras. Currently the District has 762 IP cameras at its facilities.

All buildings are networked via fiber optic cabling to a central data center, with redundant WAN connectivity capability of 25 gbps, and internet connectivity of 10 gbps. Each building has 10 or 25 gbps connectivity from the MDF to each IDF, and at least 1 gbps connectivity to each network drop.

3.2 IP CAMERAS

Bidder shall provide 422 single sensor cameras, 108 hallway cameras with a 180° view, 68 interior/exterior cameras with a 180° view, 123 multi-sensor panoramic cameras with a stitched view, and 74 fisheye dome cameras with a 360° view (see Appendix B for breakdown by location), for a total of 795 cameras needed to replace existing cameras and add additional views.

For the purposes of this RFP, the following camera models are used as the standard. All hardware considered for this RFP must meet or exceed the technical specifications of the sample camera models listed. All cameras must be ONVIF (Open Network Video Interface Forum) and NDAA compliant. Cameras should include standard mounting hardware for cameras of that type. Bidders may propose substitutions or upgrades in writing along with an explanation of the reason/nature of the substitution. The determination of equivalent camera models lies in the District's sole discretion. Any/all substitutions proposed shall meet or exceed the specifications of these cameras:

- Single Sensor Camera - Hanwha QNV-8080R or equivalent
 - Quantity of 422 Needed
 - Viewing Angle: >=100° Horizontal
 - 5 Megapixel resolution
 - 3.2~10mm (3.1x) motorized varifocal lens
 - 30fps@all resolutions (H.265/H.264)
 - Tools such as: Defocus detection, Directional detection, Motion detection, Enter/Exit, Tampering, Virtual line
 - PoE 802.3af , RJ45 Connection
- 180° Fisheye Hallway Camera - Vivotek CC9381-HV or equivalent
 - Quantity of 108 Needed

- Viewing Angle $\geq 180^\circ$ Fisheye
 - 5 Megapixel resolution
 - 2560 x 1920 at 30 fps
 - PoE 802.3af, RJ45 Connection
 - Internal IR LED preferred
- 180° Dual-Sensor Interior/Exterior Camera - Vivotek MS9390-EHV-v2 or equivalent
 - Quantity of 68 Needed
 - Viewing Angle $\geq 180^\circ$
 - 8 Megapixel resolution
 - 4864 x 1632 at 30 fps
 - PoE 802.3af, RJ45 Connection
 - Internal IR LED preferred
- Multi-sensor stitched Panoramic Camera - Hanwha PNM-9031RV or equivalent
 - Quantity of 123 Needed
 - Viewing Angle $\geq 180^\circ$
 - 5 Megapixel per sensor minimum
 - 6720 x 2240 @ 20fps
 - PoE 802.3af, RJ45 Connection
 - Internal IR LED Preferred
- 360° Fisheye Dome Camera - Openeye OE-C9112F12 or equivalent
 - Quantity of 74 Needed
 - Viewing Angle 360° Fisheye (internal dewarping software preferred)
 - 12 Megapixel resolution
 - 4000 x 3000 @ 20fps
 - PoE 802.3af, RJ45 Connection

3.3 VIDEO MANAGEMENT SYSTEM

Bidders shall provide access to an OpenEye Web Services or equivalent video management system (VMS) compatible with proposed cameras and featuring the following specifications :

- Desktop, Cloud/Web and Mobile Client access
- Compatible with multiple 3rd party industry standard hardware manufacturers such as Vivotek, Hanwha, OpenEye, and Arecont
- Integration with HALO Smart Sensors, Avigilon Access Control, and DMP Alarm Panels
- Integration with Active Directory (AD) or Google SSO for account provisioning and access
- ONVIF compliant and open ecosystem, without requiring proprietary cameras or equipment
- If on premise, ability to be run as Windows Server Virtual Machines on 3rd party equipment or district equipment
- If cloud managed, compatibility with District Windows and Google environments
- Ability to create motion alerts and exclusion zones
- Event and object search; Integration of AI and similar tools
- Local and Cloud export of video clips in multiple formats including MP4, MOV, AVI, and AVCHD
- Notifications and alerts via email, push, and client systems
- 5 year software license agreement to include all cameras/hardware purchased, including the ability to integrate an additional 20 existing Vivotek cameras at CHS that the District will retain.

- Local or Hybrid Local/Cloud video storage options. Any required proprietary appliances, encoders or recorders must be included in the proposal. If solution is compatible with existing District hardware, then no hardware has to be included, other than optional servers and storage
- Include Training and Support for the initial 5 year term

3.4 OPTIONAL CONFIGURATION AND INSTALLATION

The District, at their discretion, may award a contract for installation including initial set-up and configuration of all cameras at required campus locations listed in Appendix C. All camera installations are subject to District approval as to location, placement, and view adjustment (camera plots by campus will be provided to the selected bidder). Bidder should remove existing Arecont IP cameras and dispose of them.

Please include new, 7 foot patch cables for each camera.

- Manufacturer shall be Tripp Lite or equivalent
- Quantity of 795 required
- Category 6/6E Patch Cables
- 7 foot length, Blue in color
- Snagless RJ45 Connectors
- Meets ANSI/TIA-568-C.2 CAT6 requirements

Cabling from each IT closet to each camera location will be provided by the District. In most cases, new cameras will replace existing cameras at location. For any relocated cameras, the District will pull new cabling as needed. The District will provide and coordinate lift access for any camera locations needed, such as gyms. The District will provide any additional specialized mounting hardware needed for atypical installation.

3.5 OPTIONAL SERVERS AND STORAGE

The District, at their discretion, may award a contract to provide servers and storage for their main data center, to run both the video management system as well as other production workloads. Proposed equipment should meet or exceed the specifications listed, to be determined solely by the District.

- Dell PowerEdge R660xs Servers or equivalent
 - Quantity of 3 Needed
 - Dual Intel® Xeon® Silver 4416+ Processors
 - 20 Total Cores/40 Total Threads
 - 2 Ghz Base Frequency/3.8 Ghz Max Turbo Frequency
 - 480GB SSD
 - 16 x 32gb RDIMM RAM
 - Dual Power Supplies
 - 10/25 Gb SFP Network Connectivity
 - Include 5 years of 8x5 NBD warranty and support

In order to store video footage from higher resolution and additional cameras, the District desires to add to its existing NetApp E2860 controller shelf.

- NetApp DE460C-EXP or equivalent
 - Capacity of 20 eight (8) TB SAS Drives, total of 160 TB

- Necessary connection cables
- Include 5 years of 8x5 NBD warranty and support

The District also would like to replace its existing NetApp high performance storage array for production workloads.

- NetApp AFF-A150A or equivalent
 - Capacity of 12 - 3.8 TB High Performance Solid State Drives, total of 45 TB
 - Necessary connection cables
 - Include necessary software licensing
 - Include 5 years of 8x5 NBD warranty and support

Bidders should also include any connections necessary to connect equipment to the district network, as well as installation and initial configuration services to set up the servers and storage, and bring it online in the district environment.

4. SELECTION CRITERIA/SCORING METHODOLOGY

The District will award the proposal in accordance with Idaho Code to the qualified Bidder deemed most responsive to the District's bidding procedures and specifications. To be considered responsive, Bidders must comply with the District's bidding procedures and requirements as set forth herein. The District reserves the right to reject all proposals submitted at its sole and absolute discretion.

4.1 SELECTION PROCESS

- A selection committee will review and evaluate all proposals.
- Finalists may be invited to provide the selection committee with a demonstration.
- Final selection will be based on evaluation criteria and the best fit with the District's requirements.

IP Cameras and Video Management System and Configuration & Installation Proposals shall be evaluated on the following criteria:

IP CAMERAS, VIDEO MANAGEMENT, CONFIGURATION & INSTALLATION EVALUATION CRITERIA

EVALUATION CRITERIA	WEIGHT PERCENTAGE
Cost The total cost for IP Cameras and Video Management System, including equipment purchase, implementation, ongoing fees, and training and support costs.	25%
IP Cameras Do the cameras and hardware meet all District requirements?	20%
Video Management System Does the VMS meet all District requirements?	20%
Configuration & Installation Does the Configuration & Installation meet all District requirements?	10%
Compatibility with District Equipment and Training How compatible is the proposed solution/equipment with current District equipment and training?	10%

Timeline Does the Proposed Timeline meet all District requirements?	5%
Local or in State Bidder Is the Bidder Local or in State?	5%
Prior Experience with Bidder Has the District worked with the Bidder before, and was the experience positive or negative?	5%

Figure 1

Servers and Storage will be evaluated separately, using the criteria below:

SERVERS & STORAGE EVALUATION CRITERIA

EVALUATION CRITERIA	WEIGHT PERCENTAGE
Cost The total cost for Servers and Storage or Configuration and Installation, including equipment purchase, implementation, ongoing fees, and training and support costs.	40%
Compatibility with District Equipment and Training Is the proposed solution/equipment compatible with current District equipment and training?	35%
Timeline Does the Proposed Timeline meet all District requirements?	15%
Local or in State Bidder Is the Bidder Local or in State?	5%
Prior Experience with Bidder Has the District worked with the Bidder before, and was the experience positive or negative?	5%

Figure 2

IP Camera, Video Management System, and Configuration & Installation Proposals will be scored by the selection committee using the rubric below (Figure 3). Servers & Storage will be scored using the rubric that follows (Figure 4). If deemed necessary by the selection committee, up to two (2) of the highest-scoring Bidders may be selected to provide a virtual or in-person product demonstration of the VMS. The selection committee will use each Bidder's RFP response to evaluate and rate the Bidder's ability to meet each requirement using the rubric detailed as follows in Figures 3 and 4.

Proposal costs will be reviewed and compared against one another. Points will be awarded based on a pricing comparison from lowest cost (full points) to median cost (partial points) to highest cost (1 point).

IP CAMERAS, VIDEO MANAGEMENT, CONFIGURATION & INSTALLATION RUBRIC

	1 Point-----	2 Points-----	3 Points-----	4 Points-----	5 Points
Total Cost	Highest	Median		Lowest	
IP Cameras	Does not meet specifications	Meets some specifications		Meets all specifications	
VMS	Does not meet specifications	Meets some specifications		Meets all specifications	
Configuration & Installation	Does not meet specifications	Meets some specifications		Meets all specifications	

Compatibility with District Equipment and Training	Least Compatible	Somewhat Compatible	Most Compatible
Timeline	Does not meet specifications	Meets some specifications	Meets all specifications
Prior experience with Bidder	Negative Experience	No Experience	Positive Experience
Local or in-state Bidder*	Outside the U.S. or further than 1500 miles	In the U.S., and within 1500 miles	Local or in state

Figure 3 *Local is defined as an office or location in the greater Spokane-Coeur d'Alene area, or in the state of Idaho.

SERVICES & STORAGE RUBRIC

	1 Point-----	2 Points-----	3 Points-----	4 Points-----	5 Points
Total Cost	Highest	Median	Lowest		
Compatibility with District Equipment and Training	Least Compatible	Somewhat Compatible	Most Compatible		
Timeline	Does not meet specifications	Meets some specifications	Meets all specifications		
Prior experience with Bidder	Negative Experience	No Experience	Positive Experience		
Local or in-state Bidder*	Outside the U.S. or further than 1500 miles	In the U.S., and within 1500 miles	Local or in state		

Figure 4 *Local is defined as an office or location in the greater Spokane-Coeur d'Alene area, or in the state of Idaho.

Prior to awarding the selected proposal to the Successful Bidder, it must be reviewed and approved by the District's Board of Trustees. Following the Board's decision to approve, all Bidders who submitted proposals will be notified of the award results. After the tentative award notification to Bidders, there is a 7-day waiting period required by the state. If the District does not receive an objection(s) to the proposal award during the waiting period, the Successful Bidder will receive a confirmed Notice of Award from the District.

The Contract between the District and the Successful Bidder (the "Contractor"), shall consist of the District's Notice of Award, a District purchase order, the Contractor's Contract (if applicable), and this RFP (cumulatively referred to herein as the "Contract").

5. DELIVERY OF SERVICES

Delivery of services can begin April 1, 2024 and must be completed by August 15, 2024. Optional installation and configuration can begin on school campuses June 12, 2024. Adjusted deadlines may be requested by the Contractor after the proposal is awarded to accommodate unforeseeable setbacks related to materials procurement or coordination with other ongoing projects. Approval of such requests is left to the sole and absolute discretion of the District. In the event the August 15, 2024 deadline cannot be met, an alternate delivery date must be specified on the Proposal and Contract Form (see Page 13) and may be a basis for the District to reject the proposal. All goods and services received are subject to inspection and acceptance

by the authorized representative of the Safety & Security Department. The point of contact is Thomas Gandy, Safety & Security Coordinator.

6. RESERVATION OF RIGHT TO REJECT PROPOSALS

The District reserves the right to reject all proposals, to waive informalities, to accept proposal(s) deemed best overall for the District, to reissue the Request for Proposals, or to take no further action.

7. PROPOSAL AND CONTRACT FORM

**IP Surveillance System: IP Cameras and Video Management System +
Configuration & Installation, Servers & Storage
Proposal Deadline: February 13, 2024 at 2:00 p.m., P.S.T.**

WHEREAS, the District has duly asked for proposals for the supply of goods and/or services in accordance with the aforementioned specifications;

The person or entity below does irrevocably offer to perform the services and/or furnish the goods in accordance with the terms and specifications which are hereby incorporated by reference in exchange for the proposal price below;

This offer shall remain open and irrevocable until the District transforms the proposal into a contract;

Proposal prices shall include new – not used materials, licensing, permits (if applicable), and all handling, preparation, delivery, and installation costs (FOB: destination) and any other associated costs required to complete the project according to proposal specifications. Proposal prices shall reflect the District's tax-exempt status. When applicable, in the case of errors in the extension of a unit price, the unit price will prevail.

7.1 BIDDER INFORMATION

Bidder's Company Name	Address
Bidder's Authorized Agent Name (Please print)	
Signature of Authorized Agent	
Date	Phone
Email (Required)	Fax

Please initial as appropriate:

- ☐ ____ Yes, Bidder hereby certifies that services will be delivered by the date specified in the proposal documents.
- ☐ ____ No, Bidder cannot deliver the services by the date specified in the proposal documents.
Alternate delivery date: _____.
- ☐ ____ The proposal is complete to the best of my knowledge.
- ☐ ____ Bidder's security of 5% of the proposed IP Cameras amount is included. If only proposing Servers & Storage, then Bidder may only include 5% of the Servers & Storage proposal.
- ☐ ____ Bidder is authorized reseller of proposed services or equipment.

7.2 PRICING FORM

Item	Unit Cost (if Applicable)	Quantity	Total Cost
IP Camera Hardware			
Single Sensor Cameras Hanwha QNV-8080R or equivalent		422	
180° Fisheye Hallway Cameras Vivotek CC9381-HV or equivalent		108	
180° Dual Sensor Interior/Exterior Cameras Vivotek MS9390-EHV-v2 or equivalent		68	
Multi-Sensor Panoramic Stitched Cameras Hanwha PNM-9030V or equivalent		123	
360° Fisheye Dome Cameras Openeye OE-C9112F12 or equivalent		74	
IP Cameras Subtotal		795	
Video Management System			
5 Year License Agreement-OpenEye Web Services or equivalent			
Ongoing Support and Maintenance (if applicable). Include Training.			
Video Management System Subtotal			
Configuration & Installation			
Configuration & Installation		795	
Patch Cables-Tripp Lite or equivalent		795	
Installation & Configuration Subtotal			
Servers & Storage			
Servers-Dell PowerEdge R660xs Servers or equivalent		3	
Additional Storage Shelf-NetApp DE460C-EXP or equivalent		1	
Production Storage-NetApp AFF-A150A or equivalent		1	
Necessary Cabling (to connect servers/storage to network equipment)			
Installation and Configuration of Servers/Storage			
Servers & Storage Subtotal			
Total Proposal Cost			

8. PROPOSAL RESPONSE EXCEPTION FORM

IP Surveillance System

for Coeur d'Alene School District 271

Proposal Deadline: February 13, 2024, 2:00 p.m., P.S.T.

ITEM _____

ITEM _____

ITEM _____

ITEM _____

ITEM _____

(You may make extra copies of this form if necessary.)

APPENDIX A: CONTRACT TERMS

A.1 DEFINITIONS

"FPS"	Frames per Second
"Gbps"	Gigabit per second
"MDF" or "IDF"	Main Distribution Frame--primary IT closet in building. Intermediate Distribution Frame--secondary IT closet in buildings.
"TB"	Terabyte. 1,000 gigabytes of storage.
"PoE"	Power over Ethernet
"WAN" or "LAN"	Wide Area Network connecting buildings. Local Area Network connecting rooms.
"Proposal"	An offer to furnish materials or services in accordance with this Request for Proposals (RFP).
"Bidder" or "Vendor"	Any individual, company or corporation submitting a proposal.
"Proposal and Contract Form"	The form contained herein which must be utilized to submit the Bidder's proposal.
"Contractor"	Any Bidder to whom an award is made by the District; also called "Successful Bidder."
"Contract"	The Contract shall consist of the District's Notice of Award, together with a District purchase order, the Contractor's Contract (if applicable) and this Request for Proposals, cumulatively referred to herein as the "Contract."

A.2 PROPOSALS

1. All proposals must be submitted in writing and in accordance with instructions provided by the District.
2. Proposals received after the time stated in the notice to Bidders will not be considered. Such proposals will be returned unopened to the Bidder. The Bidder assumes the risk of any delay in the mail or in the handling of the mail by employees of the District. Whether sent by mail or personal delivery, the Bidder assumes responsibility to ensure their proposal is received by the deadline and at the place specified.
3. General and special instructions, in connection with each item against which a proposal is submitted, must be given to constitute a proposal.
4. The submission of a proposal will be construed to mean that the Bidder is fully informed as to the extent and character of the supplies, materials, equipment, and services in complete compliance with the specifications.
5. No charge will be allowed for federal, state, or municipal sales and excise taxes since the District is exempt from such taxes. The proposal price shall be net and shall not include the amount of any such tax.

6. In all specifications, the words "or equal" are INCORPORATED BY REFERENCE WITH each item description. The decision of the District as to whether an alternate or substitution is in fact "equal" shall be final.
7. Prices shall be net.

A.3 INDEMNIFICATION AND HOLD HARMLESS

The Contractor shall indemnify and hold harmless the District and its Board of Trustees, officers, employees, agents, representatives, and volunteers from all suits, actions, losses, damages, claims, or liability of any character, type, or description, including but not limited to, all expenses of litigation, court costs, penalties, and attorneys' fees whatsoever of any kind or nature, arising directly or indirectly from the negligence of the Contractor, its agents, servants, employees, persons or entities engaged as independent contractors by the Contractor and suppliers, provided, however, that the Contractor shall not be required to indemnify for the following:

1. Acts or conduct by third parties, other than the District and its Board of Trustees, officers, employees, agents, representatives and volunteers, not under the control of the Contractor, except for persons or entities engaged as independent Contractors by the Contractor; or
2. Acts of intentional misconduct or negligence by the party to be indemnified.

A.4 CONFLICT OF INTEREST

The Contractor hereby represents, covenants and agrees that there is no officer or employee of the District forbidden by law to be interested in the Contract, either directly or indirectly, who will benefit therefrom.

A.5 GOVERNING LAW

The Contract shall be governed by and construed in accordance with the laws of the State of Idaho. Any litigation or other proceeding arising under the Contract shall be commenced in a court of appropriate subject matter jurisdiction in the State of Idaho with venue in Kootenai County. The Contractor must be incorporated in the U.S., and any data should be hosted in the U.S.

A.6 STUDENT DATA PRIVACY AND SECURITY

If handling student data, the Contractor agrees to secure student data according to the Idaho Data Accountability Act and District Policy 3575 (available online at <http://go.boarddocs.com/id/cdaps/Board.nsf/goto?open&id=CMLNER5F9DA9>). A separate Data Sharing Agreement will be required for this purpose.

A.7 COMPLIANCE WITH DISTRICT/STATE REGULATIONS

The Contractor shall cause all persons performing work to comply with all instructions pertaining to conduct and building regulations issued by the District.

The Contractor shall cause all such persons to preserve and protect all confidential information of the District to which they may have access during the performance of work. The District may promulgate and modify the rules and regulations relating to the conduct of the Contractor and all persons performing work under the Contract as the District, in its sole discretion, may determine. The Contractor shall cause all persons performing work to comply with such modifications.

Pursuant to Idaho Code 67-2346, Contractor agrees that by executing the Bid Response Form, Contractor is certifying that Contractor is not engaged in, and will not engage for the duration of the contract in, any boycott of goods or services from Israel or territories under its control.

Pursuant to Idaho Code 67-2359, Contractor agrees that by executing the Bid Response Form, Contractor is certifying that Contractor is not now owned and will not be owned for the duration of the contract, by the government of China.

A.8 COSTS AND ATTORNEYS' FEES

Should legal action be necessary to enforce the terms of the Contract, the prevailing party shall be entitled to its reasonable costs and attorneys' fees.

A.9 SANCTIONS FOR BREACH OF PERFORMANCE

In the event of the Contractor's failure to perform any provisions in the Contract, the District may impose sanctions and seek redress for losses incurred, as appropriate, including, but not limited to, serving notice of default and causing cancellation, suspension, termination, or forfeiture of the Contract, in whole or in part, as the interests of the District dictate.

If the Contractor violates any terms of their proposal, the Contract, school board policy, or any law, the District may procure the goods or services from other sources without such procurement constituting an event of default under the Contract and the District reserves all of its rights and remedies thereunder for such breach. Contractor shall not be entitled to any unearned amounts. In addition, the District has the right to disqualify said Contractor from bidding for a period to be determined at the sole discretion of the District. Proposals from disqualified Bidders will not be accepted during the period of disqualification.

A.10 DIRECTION OF PERFORMANCE

The Contractor agrees to use its best efforts and diligence in mutual good faith to promote the best interest of the District. The District will provide general guidance concerning performance of the duties called for herein. The Contractor shall be exclusively responsible for the management of its employees and equipment in performance of the terms of the Contract.

A.11 SEVERABILITY

In the event that any provision of the Contract shall be held unenforceable or invalid by a court of competent jurisdiction, the provisions not affected by said decision shall remain in full force and effect.

A.12 NON-APPROPRIATIONS CLAUSE

Any ongoing Contract resulting from the award of this proposal must contain a non-appropriations clause according to State of Idaho law.

APPENDIX B: NUMBER OF CAMERAS BY LOCATION

Elementary Schools	Single Sensor	180° Hallway	180° Indoor/ Outdoor	Panoramic	360° Fisheye	Total
Atlas	11	7	4	8	5	35
Borah	16	6	2	8	1	33
Bryan	16	11	1	7	3	38
Dalton	15	4	5	4	1	29
Fernan	22	2	2	5	3	34
Hayden Meadows	16	4	2	7	7	36
NExA	19	5	1	6	1	32
Ramsey	20	5	4	5	2	36
Skyway	16	6	2	6	6	36
Sorensen	24	4	3	5	3	39
Winton	20	6	0	6	2	34
Secondary Schools	Single Sensor	180° Hallway	180° Indoor/ Outdoor	Panoramic	360° Fisheye	Total
Canfield	28	12	4	12	2	58
Lakes	37	10	5	11	7	70
Woodland	22	4	6	9	5	46
Coeur d'Alene	65	3	15	10	5	98
Lake City	50	15	10	8	15	98
Venture	25	4	2	6	6	43
Totals	422	108	68	123	74	795

APPENDIX C: LOCATIONS

Location	Address	City, State, Zip
Atlas Elementary	3000 W. Honeysuckle Ave	Hayden, ID 83835
Borah Elementary	632 E. Borah Ave	Coeur d'Alene, ID 83814
Bryan Elementary	802 E. Harrison Ave	Coeur d'Alene, ID 83814
Canfield Middle School	1800 E. Dalton Ave	Coeur d'Alene, ID 83815
Coeur d'Alene High School	5530 N. 4th St	Coeur d'Alene, ID 83815
Dalton Elementary	6335 N. Mt Carroll Ave	Dalton Gardens, ID 83815
Fernan STEM Academy	520 N. 21st St	Coeur d'Alene, ID 83814
Hayden Meadows Elementary	900 E. Hayden Ave	Hayden, ID 83835
Lake City High School	6101 N. Ramsey Rd	Coeur d'Alene, ID 83815
Lakes Middle School	930 N. 15th St	Coeur d'Alene, ID 83814
Northwest Expedition Academy (NExA)	2008 W. Prairie Ave	Coeur d'Alene, ID 83815
Ramsey Magnet	1351 W. Kathleen Ave	Coeur d'Alene, ID 83815
Skyway Elementary	6621 N. Courcelles Pkwy	Coeur d'Alene, ID 83815
Sorensen Magnet School	310 N. 9th St	Coeur d'Alene, ID 83814
Venture High School	1619 N. 9th St	Coeur d'Alene, ID 83814
Winton Elementary	920 W. Lacrosse Ave	Coeur d'Alene, ID 83814
Woodland Middle School	2101 W. Ste. Michelle	Coeur d'Alene, ID 83815